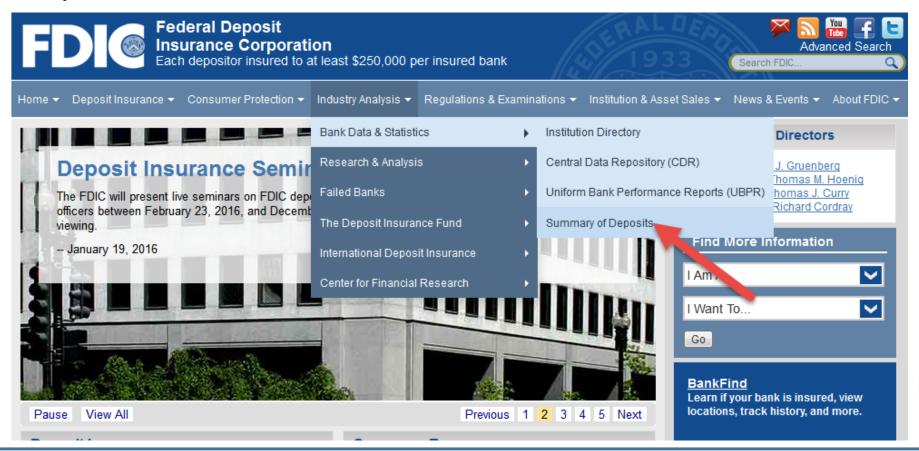
Learn how to navigate through the SOD

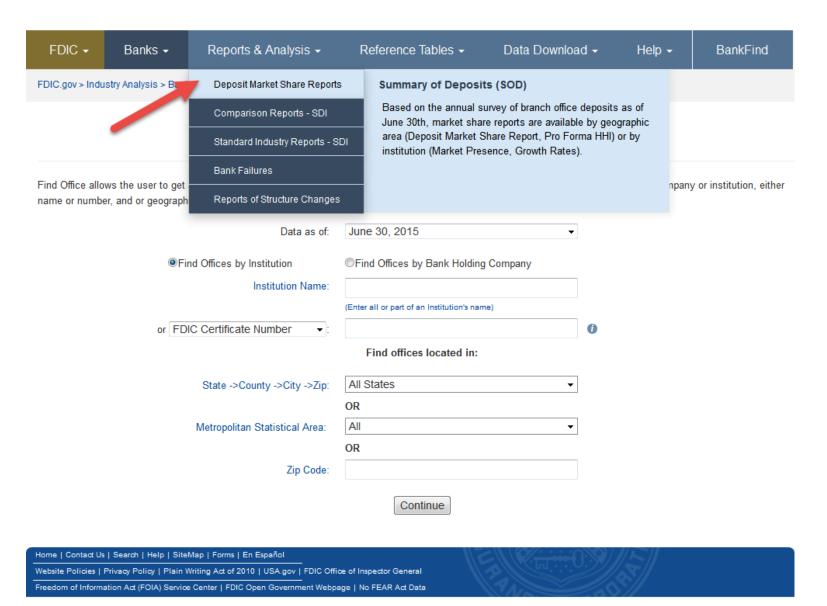
The Summary of Deposits (SOD) is the annual survey of branch office deposits for all FDIC-insured institutions including insured U.S. branches of foreign banks. Data are as of June 30. Users can access these data by: (1) single institution, (2) institutions within a geographic area, or (3) aggregated within a geographic area. SOD features include custom market share reports and downloads.

- 1 Go to <u>www.FDIC.gov</u> and on the homepage select **Industry Analysis**.
- Then select Bank Data & Statistics and the Summary of Deposits link





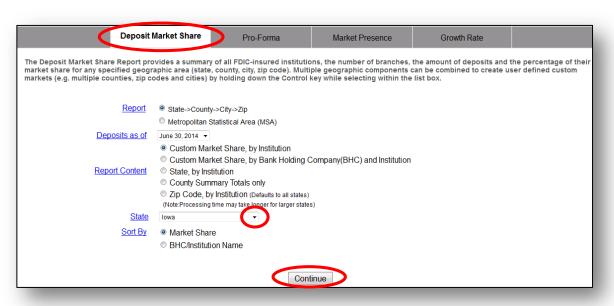
3 Select **Deposit Market Share Reports** from the Reports & Analysis heading.

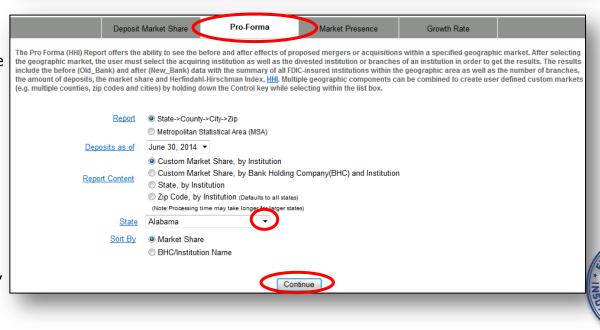




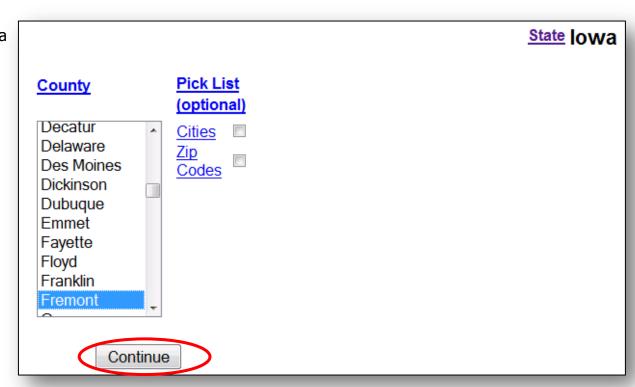
The **Deposit Market Share Report** provides a summary of all FDIC-insured institutions, the number of branches, the amount of deposits and the percentage of their market share for any specified geographic area (state, county, city, zip code). Multiple geographic components can be combined to create user defined custom markets (e.g. multiple counties, zip codes and cities) by holding down the Control key while selecting within the list box.

The **Pro Forma (HHI) Report** offers the ability to see the before and after effects of proposed mergers or acquisitions within a specified geographic market. After selecting the geographic market, the user must select the acquiring institution as well as the divested institution or branches of an institution in order to get the results. The results include the before ("Old Bank") and after (New Bank) data with the summary of all FDIC-insured institutions within the geographic area as well as the number of branches, the amount of deposits, the market share and Herfindahl-Hirschman Index, HHI. Multiple geographic components can be combined to create user defined custom markets (e.g. multiple counties, zip codes and cities) by holding down the Control key while selecting within the list box.

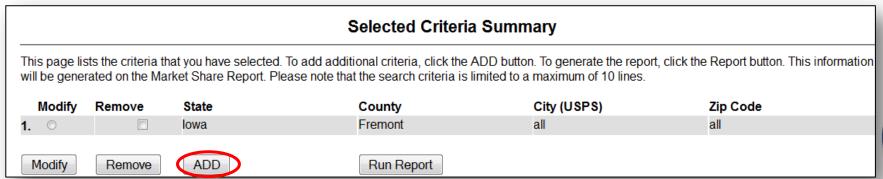




6 Scroll to locate the county. Select a county (e.g. Fremont). Click the **Continue** button.

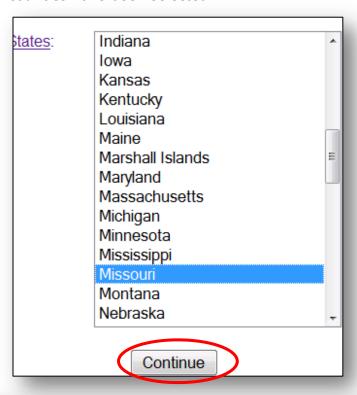


7 Click the ADD button to add additional criteria.

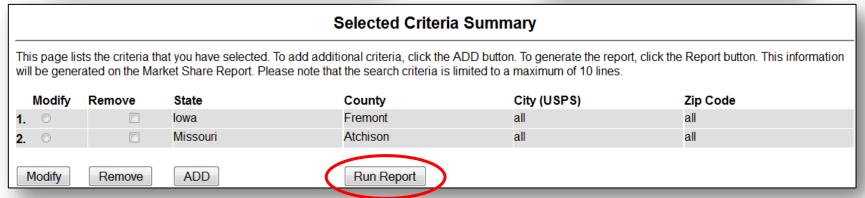




Select another state (e.g. Missouri). Click the **Continue** button. Select another county (e.g. Atchison). Click the **Continue** button. Click the **Run Report** button after all states and counties have been selected.





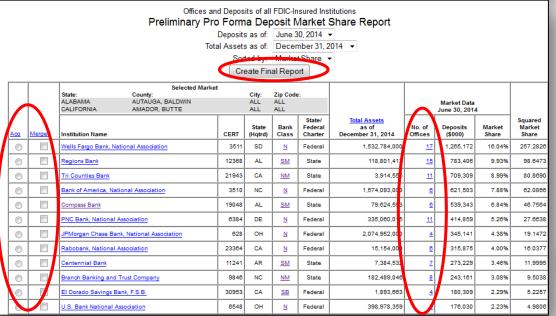




On the **Deposit Market Share Report**, confirm your selections. Use the **drop down** menu to change dates and select Run Report to update changes.

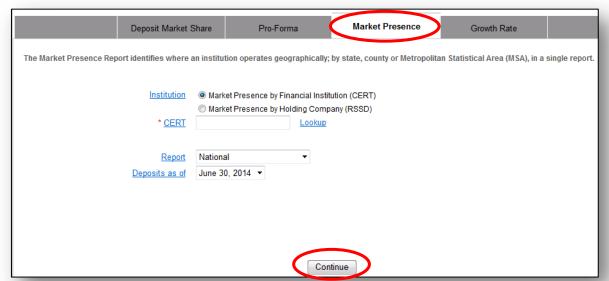
Offices and Deposits of all FDIC-Insured Institutions Deposit Market Share Report											
Deposits as of: June 30, 20						-)				
Sorted by: Marki											
			Cont								
				Rull F	<u>leport</u>						
	Calaada	d 88-d-4									
State:	Selected Market County: City: Zip Code:					June 30, 2014					
IOWA	FREMONT	ALL				Outside of Inside of					
MISSOURI	ATCHISON	ALL	ALI						Market		
					State/						
Institution Name		CERT	State (Hqtrd)	Bank Class	Federal Charter	No. of Offices	Deposits (\$000)	No. of Offices	Deposits (\$000)	Market Share	
Great Western Bank		15289	SD	NM	State	163	6,998,342	2	73,051	18.56	
Tri-Valley Bank		12417	IA	NM.	State	1	7,955	1	61,552	15.64	
NBH Bank, National Association		59052	MO	N	Federal	97	3,993,556	1	60,425	15.35	
Citizens Bank & Trust		14293	MO	NM NM	State	2	19,648	1	57,850	14.70	
Farmers State Bank		13897	MO	NM NM	State	7	143,092	<u>2</u>	49,333	12.54	
Arbor Bank		33450	NE	NM	State	4	175,622	1	30,983	7.87	
Glenwood State Bank		<u>956</u>	IA	SM	State	4	128,556	1	28,602	7.27	
U.S. Bank National Ass	sociation	<u>6548</u>	ОН	<u>N</u>	Federal	3,237	263,641,677	1	19,670	5.00	
First Heritage Bank		4457	IA	SM	State TOTALS	1	24,313	1	12,063	3.07	
umber of Institutions in the Market: 9						3,516	275,132,761	11	393,529	100.0	

1 This will bring up the **Preliminary Pro Forma Deposit Market Share Report.** Select the Acquiring Institution by clicking the radio button under "ACQ". Select the merged institution by clicking the **checkbox** under Merged to the left of the institution being acquired. To select specific branches, click on the Number of Offices **hyperlink**. This will bring up the list of offices. Click the "Clear All" button, then make your office selections by clicking the check box to the left of each office. Click Continue. From the Preliminary Pro Forma Deposit Market Share Report, click the Create Final Report button at the bottom of the page. This will generate the final report. The change in the HHI as a result of this activity will be displayed at the bottom of the page

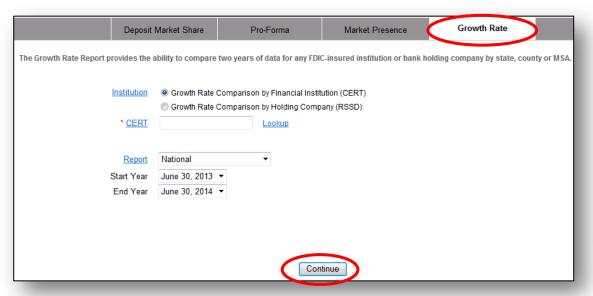




Select the **Market Presence** tab. The Market Presence Report identifies where an institution operates geographically; by state, county or Metropolitan Statistical Area (MSA), in a single report.

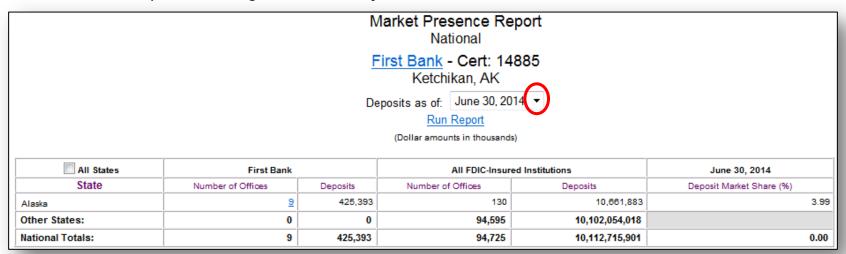


12 Select the **Growth Rate** tab. The Growth Rate Report provides the ability to compare two years of data for any FDIC-insured institution or bank holding company by state, county or MSA. This data is available annually back to 1994.





The Market Presence Report. Previous year data for the same report is created by changing the date in the **drop-down** menu at the top and selecting on the **Run Report** link.



14 The Growth Rate Report

Growth Rate Report	
National: 2013 - 2014	

First Bank - Cert: 14885 Ketchikan, AK

(Dollar amounts in thousands)

	2014		2013		Change		
State	Number of Offices	Deposits	Number of Offices	Deposits	Number of Offices	Deposits	Deposit Growth Rate (%)
Alaska	9	425,393	9	398,004	0	27,389	6.88
Totals:	9	425,393	9	398,004	0	27,389	6.88



Please note that the SOD data does not break out types of deposits. This data as well as all other financial data is reported on the quarterly Call Reports and is available on an aggregate basis by institution, but not at the branch level. Therefore, all geographic data for each institution would only be reported at the main office location. See Call Reports, http://www2.fdic.gov/call_TFR_Rpts/index.asp, ID, http://www2.fdic.gov/idasp/index.asp, or SDI, http://www2.fdic.gov/sdi/index.asp.

NOTE: If you should need to create a customized version of this data, there are two options:

- 1) Create the market share report as defined above. Then cut and paste the results into an Excel spreadsheet to perform your analysis.
- 2) Use the SOD Download option. The data will then be available in a csv file that can be opened in Excel.

To be notified of current data releases, please subscribe to our free subscription service at https://service.govdelivery.com/service/multi_subscribe.html and select the Summary of Deposits.

